

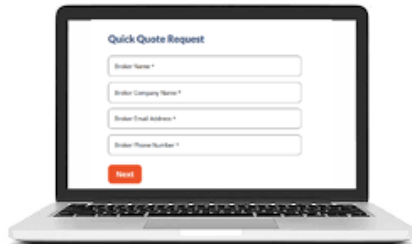


Step by Step Reverse Mortgage Loan Process

STEP 1

Generate Proposal in Quantum or We can Run Reverse Numbers for You

Submit [Reverse Request Form](#) or
Complete [Online Request Form](#)



Email completed form to
reverse@ReverseMH.com

OR

Use [Quantum Reverse LOS](#) or RV



If you need access, please email request
to reverse@ReverseMH.com

1a. Financial Assessment Review Required (All Borrowers)

It's best to review these before borrower spends time/money on **Counseling Step 2**.

All borrowers are subject to a financial assessment review of credit, residual income, and property charge payment history (lates on credit and property matter).

STEP 2



Counseling – Refer to the approved counseling companies listed in the proposal. Counseling is an approximately 30 minute long phone call. (Counseling Certificate is needed, signed and dated by borrower(s))

All parties on title at time of application need to be counselled.

If you need help, **we need these items to review financial assessment or to help with disclosures/application step 3**. Request Form or 1009 and Credit report **we can help with disclosures**.

STEP 3

Disclosures/Application 1009

Options: Either **Self-generated using Quantum Reverse LOS** or **We can help**.

If we are helping, we need **the current loan number** or a **copy of the proposal** that got them into counseling, along with an **updated request form** and **credit report**. We will send out the application/disclosures to you for review and approval.

FannieMae Residential Loan Application for Reverse Mortgages		
This application is designed to be completed by the applicant(s) with the lender's assistance. Applicants should complete this form as "Borrower" or "Co-Borrower", as applicable. Co-Borrower information must be provided for a person other than the Borrower (including the Borrower's spouse) who is a co-owner of the real property that will secure the loan, or who has or could have community property rights pursuant to state law in the real property that will secure the loan.		
If this is an application for joint credit, Borrower and Co-Borrower each agree that we intend to apply for joint credit (sign below):		
Borrower	Co-Borrower	
I. Type of Mortgage and Terms of Loan		
Mortgage Applied for: ____ FHA Traditional HECM* ____ FHA Refinance HECM* ____ FHA Purchase HECM* \$ _____ Sales Contract Price \$ _____ Land Installment \$ _____ Contract Price \$ _____ Borrower's Investment Other (specify): _____	FHA Case No. (HECM) Loan Payment Plan: ____ Line of Credit ____ Term ____ Modified Term ____ Tenure ____ Modified Tenure ____ Unsecured	Lender Case No. Purpose of Loan (Check all that apply): ____ Additional Income ____ Home Improvements ____ Payment of Taxes ____ Payment of Insurance ____ Leisure ____ Medical ____ Existing/In Progress Mortgage Other (Specify): _____
*Complete HUD/VA Uniform HECS 5208-A		\$ _____ Loan Origination Fee
Features (Check the applicable boxes): Special Loan Features: _____ Equity Share _____ Other (specify): _____ Index Type: _____ LIBOR _____ Other (specify): _____ ARM Type: _____ Monthly _____ Annual _____ Fixed Rate Type: _____ Open End _____ Closed End _____ Other: _____ Explain _____		

Once you approve, we can send them out DocuSign. We will do our best to get them out ASAP. **Remember you have full access to run pricing and pull disclosures in Quantum Reverse LOS.**

We can help process if needed (processing FHA files are \$495).
If we are helping with processing, we will take care of steps 4, 5 and 6.



Step by Step Reverse Mortgage Loan Process

STEP 4

Case Numbers

FHA HECM: Need a signed 1009 and counseling certificate by borrower(s) to request. Email reverse@ReverseMH.com to order an FHA case number.

STEP 5

Services Ordered

1. **Order Title-** Policy amount is based on Max Claim not loan amount for reverse mortgages.
2. **Order Appraisal from Approved AMC per program,** need signed counseling certificate and disclosures/1009. **If FHA HECM make sure to have case number before ordering (see step 4)**

CA has a 7-day cooling off period from counseling, order services on the 8th day.

STEP 6

Submit to Underwriting

Quantum Reverse LOS: Make sure a program has been selected, Click on Milestone (upper left-hand corner) Origination. Review workflow, add processor, and click submit loan.

Email reverse@ReverseMH.com the Quantum Reverse loan numbers and alert them of a new submission. Upload PDF into file or attach them to the email.

We will take new submissions without an appraisal and condition for it.

Support team; Training, Quantum Access etc.

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